

**FOR AGENT'S USE ONLY**

**ANNUITY CHART - Federal Income Tax and Estate Tax consequences at the death indicated for annuity contracts issued after January 18, 1985.**

| ITEM | ANNUITANT | OWNER | SUCCESSOR OWNER | BENEFICIARY | DEATH | ANNUITY DISPOSITION   | FEDERAL INCOME TAX   | FEDERAL ESTATE TAX  |
|------|-----------|-------|-----------------|-------------|-------|---|--|---|
| 1    | H         | H     |                 | W           | H     | Beneficiary takes lump sum cash or annuitizes, can elect to continue contract as own. | Tax imposed when proceeds paid.                                      | Include in Owner's estate. Can qualify for marital deduction. |
| 2    | H         | H     | -               | W           | W     | Owner needs to name new beneficiary.  | -  | -   |
| 3    | H         | H     | -               | C           | H     | Beneficiary takes lump sum cash or annuitizes.  | Tax imposed when proceeds paid.                                      | Included in Owner's estate.                                   |
| 4    | W         | H     | W               | H           | H     | Wife becomes new owner, new beneficiary named.  | -  | Included in Owner's estate.                                   |
| 5    | W         | H     | W               | H           | W     | Beneficiary takes lump sum cash or annuitizes, can elect to continue contract as own. | Tax imposed when proceeds paid.                                      | -   |
| 6    | W         | H     | W               | C           | H     | Wife becomes new owner.   | -  | Included in Owner's estate.                                   |
| 7    | W         | H     | W               | C           | W     | Beneficiary takes lump sum cash or annuitizes.  | Tax imposed when proceeds paid.                                      | -   |
| 8    | C         | H     | W               | H           | H     | Wife becomes new owner.   | -  | Included in Owner's estate.                                   |
| 9    | C         | H     | W               | H           | C     | Beneficiary takes lump sum cash or annuitizes.  | Tax imposed when proceeds paid.                                      | -   |
| 10   | C         | H     | W               | W           | C     | Beneficiary takes lump sum cash or annuitizes.  | Tax imposed when proceeds paid.                                      | -   |
| 11   | C         | H     | C               | H           | H     | Child becomes new owner.  | Taxed to C within 5 years of H's death or over annuitization period. | Included in Owner's estate.                                   |
| 12   | C         | H     | C               | H           | C     | Beneficiary takes lump sum cash or annuitizes.  | Tax imposed when proceeds paid.                                      | -   |
| 13   | C         | H     | C               | W           | H     | Child becomes new owner.  | Taxed to C within 5 years of H's death or over annuitization period. | Included in Owner's estate.                                   |
| 14   | C         | H     | C               | W           | C     | Beneficiary takes lump sum cash or annuitizes.  | Tax imposed when proceeds paid.                                      | -   |
| 15   | W         | H     | -               | H           | H     | Surrender Value proceeds paid to husband's estate.                                    | Tax imposed when proceeds paid.                                      | Included in Owner's estate.                                   |

(H = Husband, W = Wife, C = Child or other person)

**THIS INFORMATION IS A BRIEF SUMMARY OF OUR INTERPRETATION OF THE CURRENT TAX SITUATION. DO NOT USE THIS TO PROVIDE LEGAL OR TAX ADVICE TO YOUR CLIENT. WE RECOMMEND THAT YOUR CLIENTS SEEK ADVICE FROM THEIR LEGAL OR TAX ADVISOR.**